

# United States Powerboat Show

## EXHIBITOR SERVICE KIT FOR OCTOBER 3-6, 2019

SERVICES PROVIDED BY:

### NASH EVENTS

MAILING ADDRESS:

**P.O. Box 658  
Severna Park, MD 21146**

HOURS: 9:00 A.M. TILL 5:00 P.M. MONDAY THRU FRIDAY EST

NASH EVENTS PHONE NUMBER: 443-926-2579

ANGIE BALL PHONE NUMBER: 410-353-1056

E-MAIL: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

#### **Warehouse Address:**

YRC Freight  
Your Company Name and Booth Number  
Nash Events/United States Powerboat Show  
7600 Preston Drive  
Landover, MD 20785

Delivery Hours: 9:00 am till 4:00 pm Monday through Friday Est  
Starting September 1, 2019 through September 29, 2019

# **United States Powerboat Show**

Annapolis City Dock

Annapolis, MD

OCTOBER 3-6, 2019

Advance Order Cut-Off Date September 18, 2019 at 5:00 PM EST

## **DEAR EXHIBITOR:**

NASH EVENTS IS PLEASED TO BE THE GENERAL CONTRACTOR FOR THE UPCOMING UNITED STATES POWERBOAT SHOW IN ANNAPOLIS MARYLAND. AS THE GENERAL CONTRACTOR FOR THIS SHOW, WE HAVE COORDINATED THE NECESSARY SERVICES YOU MAY NEED. ENCLOSED ARE ORDER FORMS FOR MATERIALS AND SERVICES THAT MAY BE REQUIRED. BY RETURNING THE COMPLETED FORMS WITH PAYMENT PRIOR TO THE **CUT-OFF DATE SEPTEMBER 18th, 2019**, ALL EQUIPMENT WILL BE INSTALLED IN YOUR BOOTH PRIOR TO YOUR ARRIVAL. PLEASE FORWARD THIS SERVICE KIT TO THE PERSON YOU HAVE APPOINTED TO BE IN CHARGE.

**ASSISTANCE IN PLANNING..** PLEASE REVIEW YOUR EXHIBIT NEEDS AS THEY ARE RELEVANT TO SERVICES OFFERED IN THE ENCLOSED FORMS. IF YOU REQUIRE ASSISTANCE IN PLANNING YOUR EXHIBIT, PLEASE CONTACT OUR OFFICE. WE WILL BE HAPPY TO HELP YOU UTILIZE OUR RENTALS AND SERVICES, TO MAKE YOUR BOOTH BOTH FUNCTIONAL AND A SHARP LOOKING WORKSPACE.

**PLEASE NOTE:** ALL FORMS ARE TO BE RETURNED TO THE ADDRESS SPECIFIED ON THEM. YOU CAN EMAIL THE FORMS TO [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

**CARPETING:** REMEMBER YOUR BOOTH IS NOT CARPETED. CARPETING IS HIGHLY RECOMMENDED. PLEASE REFER TO YOUR CARPET ORDER FORM FOR MORE DETAILS.  
**FOR INBOUND AND OUTBOUND SHIPPING PLEASE SEE APPROPRIATE FORMS.**

# **United States Powerboat Show**

## **EXHIBITING TIPS**

**CUT OFF DATE IS SEPTEMBER 18, 2019**

### **SAVE TIME AND MONEY!!**

- PLACE YOUR ORDERS IN ADVANCE!  
By placing your orders by September 18, 2019, you will benefit from discounted pricing.
- PAYMENT IN FULL MUST ACCOMPANY YOUR ORDER.  
Orders received without payment will not be processed.
- ADDITIONAL ORDERS PLACED AFTER SEPTEMBER 18, 2019 WILL BE CHARGED AT FLOOR PRICING.  
Orders placed at the show will be C.O.D., Credit Card, Company Check or Cash.

### **QUESTIONS AND/OR ADJUSTMENTS:**

Should you notice any discrepancy in the items ordered and the items received or have any concerns, please report to the Nash Events Service Desk located on Prince George Street. Your concerns will be resolved and/or any valid adjustments to your account will be made at that time. Credits and adjustments will not be made based on such information received after post-show invoicing.

We look forward to being of service to you, and if you have any additional questions you can contact us at 443-926-2579 Nash Events or 410-353-1056 Angie Ball.

SINCERELY,

Mark Nash  
Nash Events

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## **METHOD OF PAYMENT FORM**

This form must accompany all forms.  
Cut Off Date For Advance Orders is **SEPTEMBER 18, 2019**

If you are going to use Nash Events Services, this form must be filled out and returned with your order. Any orders received without this form will not be processed. Please email this form to the above addresses.

### Please Indicate The Method of Payment

	Company Check – Please make all checks payable to Nash Events. If you are sending payment by Fed-Ex or UPS, please call for a different mailing address.
	For your convenience this section is for the use of Credit Card users. <b><u>Nash Events will charge a 3% Credit Card Fee to process orders by credit cards.</u></b> Please complete the following form.

Full payment must be received before **September 18, 2019** or you will be charged Floor Pricing. **If you pay by credit card a 3% fee will be added to your invoice. Payment preference is by check.**

Visa
Mastercard
American Express
Account #
Name on Card
Signature
3 or 4 Digit Code on Back
Exp Date
Company Name: <span style="float: right;">Booth#:</span>
Billing Address:
City: <span style="margin-left: 100px;">State:</span> <span style="float: right;">Zip Code:</span>
Phone: <span style="float: right;">Fax#:</span>
Email:

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

# United States Powerboat Show Furniture Rental Order Form

Cut-off Date **September 18, 2019** for Advance Pricing

<b>SEATING</b>				
<u>Qty</u>	<u>Item</u>	<u>Advance</u>	<u>Floor</u>	<u>Item Total</u>
	Folding Chair	\$22.00	\$26.00	
	Deluxe Arm Chair	\$35.00	\$42.00	
	High Stool with a Back	\$65.00	\$75.00	
	Chrome Stool	\$50.00	\$61.00	
<b>Seating Total</b>				
<b>MISCELLANEOUS</b>				
<u>Qty</u>	<u>Item</u>	<u>Advance</u>	<u>Floor</u>	<u>Item Total</u>
	Wastebasket	\$12.00	\$16.00	
	Bag Stand	\$28.00	\$35.00	
	Chrome Stanchions	\$31.00	\$38.00	
	Red Velour Rope (Per ft)	\$3.00	\$5.00	
<b>Miscellaneous Total</b>				
<b>30" HIGH TABLES</b>				
<u>Qty</u>	<u>Item</u>	<u>Advance</u>	<u>Floor</u>	<u>Item Total</u>
	2'x4' Undraped	\$34.00	\$38.00	
	2'x6' Undraped	\$38.00	\$46.00	
	2'x8' Undraped	\$46.00	\$50.00	
	2'x4' Draped	\$75.00	\$90.00	
	2'x6' Draped	\$90.00	\$104.00	
	2'x8' Draped	\$100.00	\$117.00	
<b>30" High Tables Total</b>				

<b>42" HIGH TABLES</b>				
<u>Qty</u>	<u>Item</u>	<u>Advance</u>	<u>Floor</u>	<u>Item Total</u>
	2'x4' Undraped	\$44.00	\$53.00	
	2'x6' Undraped	\$52.00	\$60.00	
	2'x8' Undraped	\$54.00	\$61.00	
	2'x4' Draped	\$85.00	\$110.00	
	2'x6' Draped	\$90.00	\$120.00	
	2'x8' Draped	\$105.00	\$130.00	
<b>42" High Tables Total</b>				

Color Choices for Skirting Please Circle: Black Red Blue with Specialty Colors available upon request

Please note if you do not choose a color you will be given show colors (Blue)

Please fill out the form below and email it to: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

<b>Company Name:</b>	<b>Booth #:</b>
<b>Contact Name:</b>	<b>Phone#:</b>
<b>Delivery for all Orders - \$10.00</b>	
<b>Total Your Order Here:</b>	
<b>Sub-Total:</b>	
<b>MD 6% Sales Tax:</b>	
<b>Total Amount Due:</b>	

**\*\*\*Very Important: not all of the items on this list maybe available on the day of the Show so order soon.**

For questions call Nash Events, 443-926-2579 or Angie Ball, 410-353-1056

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

# United States Powerboat Show Carpet Rental Form

**HIGHLY RECOMMENDED**  
***\*\*Booths are not carpeted\*\****

Cut-off Date **September 18, 2019** for Advance Pricing

<u>Qty</u>	<u>Description</u>	<u>Advance</u>	<u>Floor</u>	<u>Color</u>	<u>Item Total</u>
	10'x10'	\$125.00	\$135.00		
	10'x20'	\$240.00	\$260.00		
	Delivery for all Carpets	\$10.00	\$10.00		

For all other sizes please call for quote

Carpet Color Choices are: Blue Grey Red Black

Please note: If you do not choose a color one will be chosen for you

Company Name:
Address:
City/State/Zip:
Name:
Phone:
Booth:

Also, all colors may not be available the day of the show so make your choice as soon as possible.

**Total Your Order Here**

Carpet:
MD Sales Tax 6%:
Total Amount Due:

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## United States Powerboat Show Labor Order Form

	Set Up Display	Dismantle Display
<b>Number of Laborers</b>		
<b>Date</b>		
<b>Number of Labor Hours</b>		
<b>Total Labor Hours</b>		

### LABOR RATES

STRAIGHT TIME / \$65.00 PER MAN HOUR (ONE HOUR MINIMUM LABORER)

OVERTIME / \$95.00 PER MAN HOUR (ONE HOUR MINIMUM LABORER)

STRAIGHT TIME HOURS ARE 8:00 AM TO 5:00 PM, WITH THE EXCEPTION OF HOLIDAYS. ALL OTHER HOURS ARE CONSIDERED OVERTIME. TIME IS ROUNDED OFF TO THE NEXT 1/2 HOUR.

- DO NOT PROCEED WITHOUT AN EXHIBITOR'S REPRESENTATIVE WHO WILL ARRIVE AT THE SERVICE DESK.
- NASH EVENTS IS AUTHORIZED TO SET UP OUR EXHIBIT WITHOUT AN EXHIBITOR'S REPRESENTATIVE BEING PRESENT. THERE WILL BE AN ADDITIONAL 30% CHARGE TO THE TOTAL LABOR CHARGES FOR THIS SUPERVISION.
- NASH EVENTS IS AUTHORIZED TO DISMANTLE OUR EXHIBIT WITHOUT AN EXHIBITOR'S REPRESENTATIVE BEING PRESENT. THERE WILL BE AN ADDITIONAL 30% CHARGE TO THE TOTAL LABOR CHARGES FOR THIS SUPERVISION.

COMPANY: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_ PHONE: \_\_\_\_\_

ORDERED BY: \_\_\_\_\_ DATE: \_\_\_\_\_

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## **United States Powerboat Show** **Booth Cleaning Order Form**

Booth Cleaning is \$35.00 per 10'x10' Booth per day for Advance Orders.  
Cut-off Date for Advance orders is **September 18, 2019**  
Show Site Orders for Booth Cleaning is \$45.00 per 10'x10' Booth per day.  
Please fill out the form below and email

Company Name
Address
City/State/Zip
Show Contact
Contact Cell#
Booth#
Dates to be Cleaned

Total your order here:  
The number of 10'x10' Booths \_\_\_\_\_  
Advance Orders \$35.00 \_\_\_\_\_  
On-Site Orders \$45.00 \_\_\_\_\_  
Numbers of Days \_\_\_\_\_  
Total \_\_\_\_\_

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## **United States Powerboat Show** **Inbound Shipping Rates**

**Inbound Shipping:** Rates include all labor and equipment to unload your freight at our warehouse. We will deliver your freight directly to your booth and handle your empty containers. Upon completion of the show we will return your empty containers to your booth. When containers are ready for shipping we will pick them up and ship them via your carrier from the event site location in Annapolis.

Nash Events preferred freight carrier for the United States Powerboat Show is YRC Freight.

**IMPORTANT:** Reduce your freight bill, ship all your freight at one time as each shipment is based on a 250 LBS Minimum.

On-Time Advance Warehouse Rates are \$85.00 per 100 LBS with a 250 LBS Minimum

Receiving Freight Start Date September 1 through September 23, 2019 – On Time Advance Warehouse Dates

Late Advance Warehouse Rates are \$95.00 per 100 LBS with a 250 LBS Minimum

Late Advance Warehouse Date starts September 24, 2019 through September 30, 2019.

### **Shipping Address:**

YRC Freight

Your Company Name and **Booth Number**

Nash Events/United States Powerboat Show

7600 Preston Drive

Landover, MD 20785

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

# United States Powerboat Show

## Inbound Shipping Confirmation

Please fill out this form so that we can anticipate your inbound shipping to our Warehouse

Approximate Ship Date
Approximate Arrival Date
Approximate Number of Pieces
Approximate Weight
Shipping Carrier
Their Phone Number
Your Booth Number
Your Reps. Name
Your Reps Cell Number

Will your freight need Special Handling (i.e. forklift) yes or no
---

IMPORTANT: Ship all pieces at ONE TIME to save money

### **Shipping Address:**

YRC Freight  
Your Company Name and **Booth Number**  
Nash Events/United States Powerboat Show  
7600 Preston Drive  
Landover, MD 20785

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## **United States Powerboat Show** **On-Site Shipping Rates**

Receiving On-Site Freight Start Date of September 30, 2019 through October 2, 2019.

**Inbound Shipping:** Rates include all labor and equipment to unload your freight from your carrier, take your freight to your booth and unload it. After you have unpacked it, if needed, we will come pick up your empties (upon your request) and at shows end bring them back to your booth. Once you have them repacked and labeled and your carrier has arrived we will load them back into your carrier's truck.

**IMPORTANT:** Reduce your freight bill, ship all your freight at one time as each shipment is based on a 200 pound minimum.

**RATES ARE: \$70.00 per 100 LBS with a 200 LBS minimum**

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## **United States Powerboat Show** **On-Site Shipping Confirmation**

Please fill out this form so that we can anticipate your inbound shipping to the site.

Approximate Ship Date
Approximate Arrival Date
Approximate Number of Pieces
Approximate Weight
Shipping Carrier
Their Phone Number
Your Booth Number
Your Reps Name
Your Reps Cell Number

Will your freight need Special Handling (i.e. forklift) yes or no
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IMPORTANT: Ship all pieces at ONE TIME to save money

### **Shipping Address:**

Your Company Name and Booth Number  
United States Powerboat Show  
c/o Nash Events  
1 Dock Street  
Annapolis, MD 21401

Nash Events  
P.O. Box 658  
Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

## **United States Powerboat Show**

### **2017 Package Policy**

## **UPS, Fed Ex or United States Postal Service Shipments**

Please ship all small packages to the on-site address listed below. Packages can be received October 1-2, 2019 for the United States Powerboat Show. Please have your package labeled as listed below.

**Your Company Name**  
**United States Power Boat Show**  
**Attention: Nash Events**  
**1 Dock Street**  
**Annapolis, MD 21401**

All packages will be delivered to your booth assuming proper identification and marking is on the package. Rates for this service is \$.55 per 100 lbs and \$25.00 min. We strongly recommend you ship all packages at the same time so you will not incur fees for multiple shipments on small packages. Do not ship attention United States Boat Show.

If you are shipping please fill out the below notification form and the credit card authorization form.

Name: \_\_\_\_\_

Booth#: \_\_\_\_\_

Carrier: \_\_\_\_\_

#Packages \_\_\_\_\_

Nash Events  
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Severna Park, MD 21146  
Email: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

# **ORDER RECAP**

## **United States Powerboat Show**

*ORDER CUT OFF DATE IS **September 18, 2019***

THIS FORM, ALONG WITH THE METHOD OF PAYMENT FORM, MUST BE COMPLETED AND SENT TO NASH EVENTS WITH YOUR ORDER FORMS. FULL PAYMENT MUST ACCOMPANY ALL ORDERS OR THEY WILL NOT BE PROCESSED. TO BENEFIT FROM OUR DISCOUNT PRICING, ORDERS MUST BE RECEIVED BY **September 18, 2019** OR YOU WILL BE CHARGED FLOOR PRICES AT SHOW SITE.

PLEASE TOTAL YOUR ORDER BELOW:

<b>Furniture Order Form Total</b>	<b>\$</b>
<b>Shipping Form Total</b>	
<b>Carpet Order Form Total</b>	<b>\$</b>
<b>Booth Cleaning Form Total</b>	
<b>Labor Order Form Total</b>	<b>\$</b>
<b>Delivery Fee - \$10.00 for all orders</b>	
<b>Grand Total</b>	<b>\$</b>

\*TAXABLE ITEM... PLEASE CALCULATE MD TAX (6%) ON APPROPRIATE ORDER FORMS. THESE MIGHT BE CHANGED DUE TO TIMES BEING MORE OR LESS.

**PLEASE NOTE:**

CANCELLATIONS OR CHARGES: ITEMS ORDERED BUT SUBSEQUENTLY EXCHANGED AT THE SHOW WILL BE CHARGED 50% OF THE ORIGINAL PRICE. ITEMS CANCELED AT THE SHOW WILL NOT BE CREDITED.

COMPANY NAME: \_\_\_\_\_  
ORDERED BY: \_\_\_\_\_ Date: \_\_\_\_\_  
PHONE: \_\_\_\_\_ Fax: \_\_\_\_\_

NASH EVENTS  
P.O. Box 658  
Severna Park, MD 21146  
EMAIL: nashevents1@gmail.com

## **FORKLIFT SERVICES including MATERIAL HANDLING and ENGINE MOVEMENT**

This service is for exhibitors who desire help unloading or loading their engines/or materials with the assistance of a forklift. This service is intended to assist in engines and loads in personal vehicles not commercial carriers. Commercial Carriers will be charged the show rate for weight unless otherwise contracted.

This service may be arranged in advance, or at the show. The cost is \$180.00 per hour, with a one hour minimum. The client must be present during the delivery and removal. Rates do not include delivery to booths on floating docks.

Please fill out the following form so we may anticipate your needs.

ON SITE ORDERS WILL BE \$205.00 PER HOUR.

DATE TO EXPECT YOUR SHOW SITE FREIGHT/ENGINE \_\_ / \_\_ / 2019

### **PLEASE SELECT THE APPROPRIATE ANSWER**

UNLOADING OF YOUR FREIGHT: YES OR NO  
APPROX. NUMBER OF PIECES \_\_\_\_\_

LOADING OF YOUR FREIGHT YES OR NO  
APPROX. NUMBER OF PIECES \_\_\_\_\_

ENGINE: YES OR NO.  
NUMBER OF ENGINES \_\_\_\_\_